To the Chairman of the Shareholders' General Meeting of Sonae SGPS, S.A.

Voting in Writing

Shareholders' Annual General Meeting of Sonae, SGPS, S.A. on April, 27th 2011

WRITTEN VOTING PAPER

Voting in writing

Shareholder's name:				
Fiscal/VAT no.:				
Number of shares:	Custodian Bank(s):			
Agenda:		In favour	Abstention	Against
1 - Discuss and approve the accounts for the year ended 3	e Company's Annual Report, I 1 December 2010	balance sheet and the	individual and	consolidated
Proposer:				
2 – Decide on the proposed ap	ppropriation of the financial year	net result		
Proposer:				
3 – Assess the management a	and audit of the Company			
Proposer:				

4 - Discuss and approve the amendments to the Company's Articles of Association proposed by the Board, who

have as primary goal to conform it with shareholdings participations rules at General Meetings, introduced by Law-Decree no. 49/2010, of 19 May, to Securities Market Code and, in these terms:

a)	Modify the wording: of no. 4 of article 8;	of no.1 of article 21	and no. 1, 4 a	and 5 of article 23;	
b)	Remove: no. 2 of article 23;				
c)	Re-number: no. 3, 4, 5, 6, 7, 8, 9, 10 and	11 of article 23 which	ch will be re-n	umbered, respecti	vely as no. 2,
	3, 4, 5, 6, 7, 8, 9 and 10				
Propos	er:				
5 – Dec	cide on the election of the Chairman and the	e Secretary of the S	hareholders'	General Meeting, t	ne members
	Board of Directors, the Statutory Audit Boar	•		_	
	andate 2011-2014	•			
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Propos	er:				
•					
6 – Dec	cide on the election of the Statutory Externa	I Auditor of the Com	npany for the	four-vear mandate	2011-2014
Propos	er:				
7 - Dec	ide on remuneration of the Shareholders' R	emuneration Comm	ittee		
Propos	er:				
8 - De	cide on the remuneration policy of the sta	atutory governing b	odies as wel	l as attribution sha	are plan and
	ive regulation, to be executed by the Share				Pro
				-,	
Propos	er:				
9 - Dec	ide on the authorisation for the purchase ar	nd sale of own share	es up to the le	gal limit of 10%	
0 200		ra care or own onarc		ga:	
Propos	er:				
Порос					
10 - De	cide on the authorisation for the purchase a	and sale of bonds is	sued by the (Company up to the	legal limit of
10%			j · ·		. g • ·

Proposer:	<u> </u>
11 - Decide on the authorisation for the purch companies, under the applicable terms of articles	hase and for the holding of shares of the Company by its controlled the 325-B of the Portuguese Companies Act.
Proposer:	
(S	Shareholder's signature)